

CHANGE HEALTHCARE

Insight. Innovation. Transformation.



Value-Based Healthcare

Master the Transformation to Value



The transition to value-based healthcare presents challenges for the healthcare ecosystem. From selecting care models and engagement strategies to ongoing cost/quality analysis, and from developing physician performance incentives to tracking results, it's all complex territory.

Our seasoned consultants have worked in senior roles within the health plan and provider sectors and understand the obstacles and barriers you face. This knowledge, combined with our experience with implementing innovative care models, enables us to help you successfully transition to a new way of doing business.

Our services include:

- Define overall systems and process transition and transformation.
- Design benefit portfolios and payment models.
- Execute operation and risk management workflows.
- Provide actionable analytics and business intelligence.
- Develop metrics for payer-provider contract negotiations.
- Train provider networks on care goals and processes.
- Integrate different value-based products for multiple use cases.

Embrace population health, better care coordination, and new payment models

We have expertise in data analytics, clinical operations, care model design and implementation, and managing regulatory requirements.

We're data driven

We help payers and providers successfully navigate the transition to value-based healthcare and build the collaboration necessary to implement alternative payment models. Our technology-enabled services make it possible to:

- Transform and integrate existing models of care.
- Identify opportunities for improvement.
- Drive change.
- Track your program's progress.

Customization is key

Each organization's progress in the transition from fee-for-service to value-based care varies.

We help you analyze local market dynamics such as resident demographics, social determinants of health, typical patient health challenges, insurance coverage, independent versus employed physicians, and physician or hospital engagement. This analysis helps determine the best care model(s) to pursue.

We then use intelligent analytics to help you build high-performance networks.

Drive engagement

We'll assist you in developing engagement strategies to facilitate physician participation in your new care model and to encourage consumers to take an active role in choosing high-quality, value-rich services.

Value-based reimbursement

We're experienced in helping payers and providers build collaborative relationships where best practices are implemented to drive improved care outcomes at a lower cost, and physicians are rewarded for performance. Value-based payment models include:

- Pay for performance (P4P).
- Bundled payments.
- Patient-centered medical homes (PCMH).
- Accountable care organizations (ACO).
- Other capitated risk arrangements.
- Episode-based payment.

Learn more about how our consulting team can facilitate your transition to value-based care at changehealthcare.com/solutions/consulting-services.



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About Change Healthcare

Change Healthcare (Nasdaq: CHNG) is a leading independent healthcare technology company focused on insights, innovation, and accelerating the transformation of the U.S. healthcare system through the power of the Change Healthcare Platform. We provide data and analytics-driven solutions to improve clinical, financial, administrative, and patient engagement outcomes in the U.S. healthcare system.

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