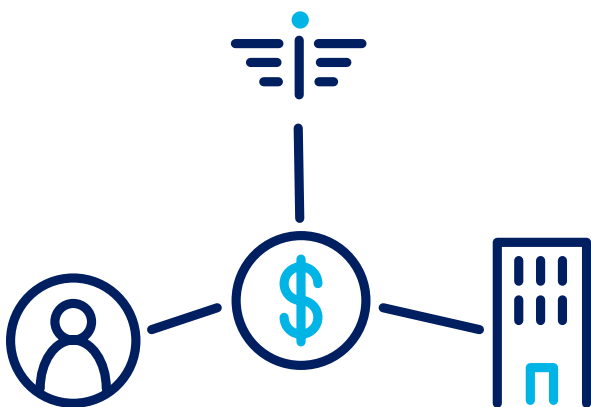


Accelerate Value-based Reimbursement with Data-driven Consulting

CMS continues to embrace the benefits of value-based reimbursement programs with plans to continue to expand the types of care funded via VBR approaches. Health plans and health systems, however, are struggling to embrace such payment models. They are challenged to identify the care and provider relationships that would most benefit from value-based reimbursement models, and lack the experience and expertise needed to manage the complex transition from fee-for-service to fee-for-value.

The Change Healthcare HealthQx® Analytics as a Service is a data-driven consulting service that helps health plans accelerate the development and launch of value-based reimbursement (VBR) programs. Our Change Healthcare VBR consultants leverage the industry-leading HealthQx software to analyze payment history, using models developed by the Health Care Incentives Improvement Institute (HCII). HCII is an independent third-party authority which provides clinically validated definitions of hundreds of episodes of care and the appropriate range of costs and outcomes.



On average, health plans can expect to start leveraging analytic models 90 days after Change Healthcare receives the plan's data.

We help health plans apply that data to:

- **Bundled Payments.** Helping identify the right providers and the right episodes of care to consider for the right bundled payment arrangements.
- **Tiered Networks.** Segmenting providers by measures of cost and quality of care to design tiered networks that channel care to providers that help deliver the best value.
- **Accountable Care Organizations.** Helping identify which providers to target while leveraging prior expertise to guide ACO management and contracting strategies.
- **Clinical Quality and Utilization Management.** Helping identify opportunities for improvement across the continuum of care.
- **Integrated Delivery Networks.** Developing better strategies to manage episodes of care across both inpatient and outpatient settings.



HealthQx Analytics as a Service Helps:

Identify Which Providers and Episodes of Care to Target

A well-designed bundled payments plan aligns provider incentives to encourage the use of best practices to deliver the same or better quality of care at a lower cost. For example, because episodes of care analysis focuses on the clinical relevance and not just overall costs, we can help identify surgeons whose procedures result in fewer complications and readmissions.

Data analysis is the starting point, but Change Healthcare experts add the benefit of their experience helping other health plans engage their providers in value and incentives-based arrangements.

Deliver Fast Results

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Tailor Programs to Increase Provider Engagement

The goal of value-based healthcare is to get health plans and providers working collaboratively to improve the quality of care at a reasonable cost. We help create a framework for transparent, evidence-based discussions about medical costs and quality based on HCI3 episode-of-care definitions, ranging from acute conditions such as pneumonia to procedures such as a colonoscopy. We also help model the provider contract terms needed to reflect value-based payment program performance and reimbursement levels.

Monitor and Reconcile

After the implementation of a VBR program, we work with health plans to compare actual performance with budgets and targets, compare it with benchmarks for VBR and fee-for-service plans, and suggest avenues for improvement.

Why Change Healthcare is the Right Consulting Partner:

Because the Change Healthcare HealthQx technology was designed from the ground up for VBR—and uses independent episode definitions developed by HCI3—it provides a contemporary foundation for transparent payer-provider collaboration.

Organizations that take advantage of Change Healthcare consulting can license the software later as they develop their own expertise in value-based plan design. HealthQx Analytics as a Service is for organizations that are still developing that expertise or that want insight that could help them speed time to market for new offerings.