



Change Healthcare  
Performance Analytics

# Identify Opportunities for Financial, Clinical, and Operational Improvement



# Inspiring a Better Healthcare System

For years, healthcare organizations have focused on managing cost and quality separately – without focusing on the correlation of outcomes and cost that value-based care requires. And while most organizations have gotten the message that data is critical, they are now awash in data without the ability to transform data into results.

Your ability to maximize quality and minimize waste and variability depends on the quality of healthcare analytics intelligence available at the point of decision. Our healthcare analytics solution, Change Healthcare Performance Analytics, relies on a healthcare-specific data model to help you effectively manage your business.

## Stakeholder Usability

So how does your organization provide effective care at the lowest cost? Change Healthcare Performance Analytics combines clinical, claims, and cost data – from a variety of data sources, across every care setting – to help you continuously monitor opportunities to improve quality, reduce cost and risk, and streamline processes.

# To Manage Costs Effectively, You Need Total Transparency

Use healthcare analytics to maximize quality, minimize variability and create a data-driven culture of efficiency

## Manage Key Performance Metrics

To drive systemic change, you must transform data from across care settings into pertinent, actionable information. Our self-service business intelligence approach helps you make responsible, insight-driven decisions. Our solution supports your cultural transformation into a data-driven learning organization by helping your stakeholders identify high-value opportunities.

Advanced predictive modeling tools provide your stakeholders with a strategic understanding of financial risk in relation to care quality – in real time. Interactive analytics help stakeholders diagnose current issues and predict the impact of specific actions, so they know what steps to take to achieve the best results.

## Identify Your Profitable Businesses

Which of your businesses is profitable? What opportunities for new profitability are you missing? As the industry evolves, you need to be able to understand what improvements you need to make to improve market share. But you also need to make sure that market share is growing in your most profitable businesses, not your loss leaders. Change Healthcare Performance Analytics can help you model and manage the impact of your business decisions, so you are optimizing reimbursement, profitability, and quality to help you grow market share and attract the best staff.

## Gain Financial Mastery

Are your efforts to manage the health of your patients with diabetes or asthma paying off – or becoming a financial sinkhole with no impact on quality outcomes? How much is care variation in your hip and knee replacement surgeries costing you in lost profitability with no outcomes improvement?

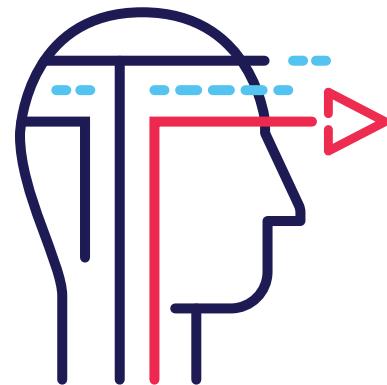
Change Healthcare Performance Analytics enables a 360-degree view of costs across all points of care – acute and ambulatory – providing profitability analyses that detail not only the incremental costs of a particular physician practice or home care office but also the overall contribution of those care settings to your enterprise.

## Support Your Economic Transition With Payment Modelings

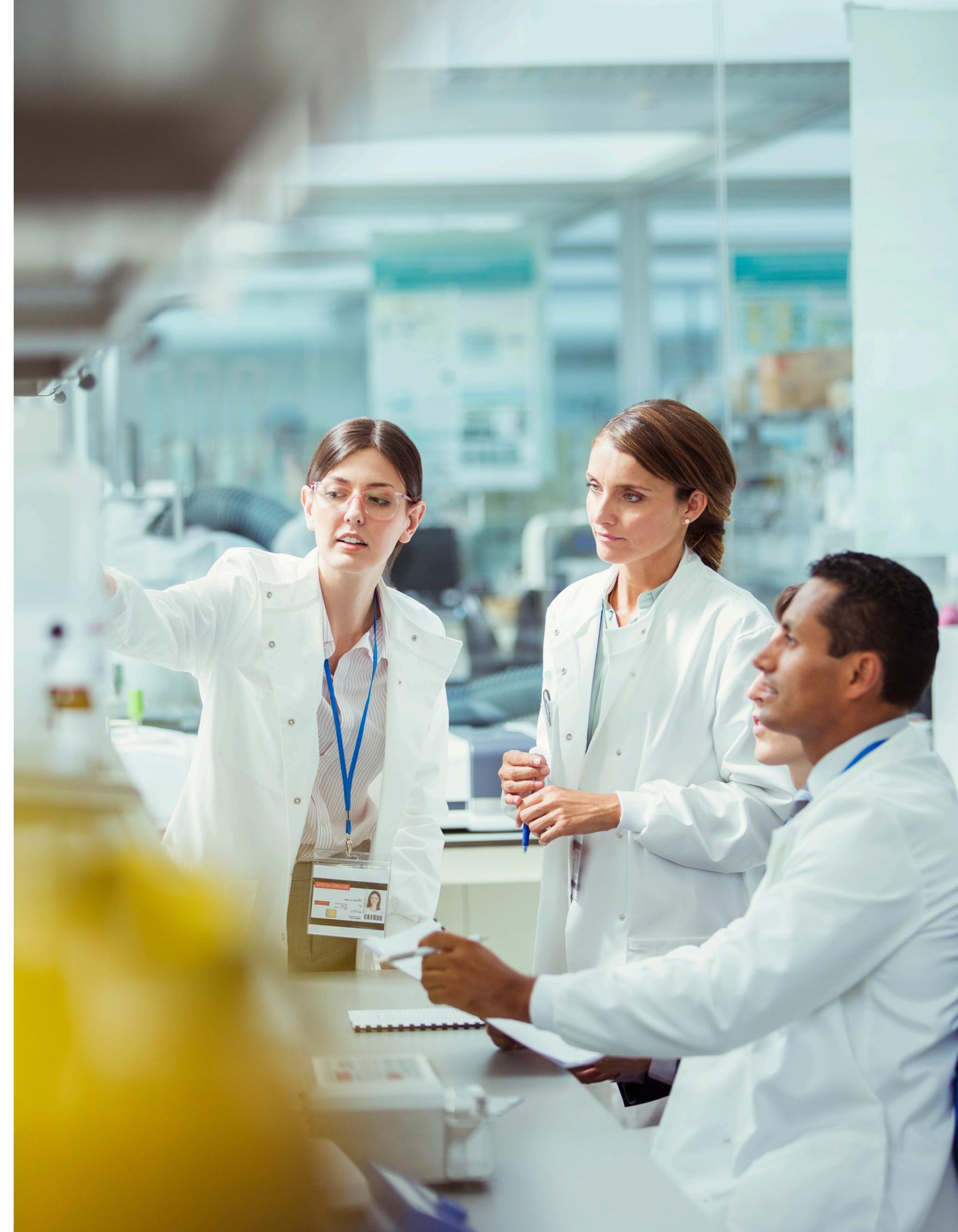
With payment models in flux, you need the ability to balance multiple payment models at once, from fee-for-service to new value-based models. Our solution's advanced modeling capabilities allow you to model payments regardless of payer, helping you to understand how specific decisions will affect your financial performance and patient outcomes. Change Healthcare Performance Analytics allows you to quickly build and update cost models using built-in process models, wizards, and calculators.

## Correlate Care and Outcomes for Regulatory Compliance, Improved Patient Safety, and Reduced Costs

By packaging quality measures and patient satisfaction results together, Change Healthcare Performance Analytics helps you to correlate the process of the care you provide with the outcomes achieved. Our solution calculates complex health reform metrics for you, helping you take advantage of your meaningful use measure reporting by linking cost, length of stay (LOS), and mortality. A robust pay for performance and readmission analysis package helps you identify and correct processes that pose the greatest financial risk to your organization.



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# Healthcare Analytics Solution and Expert Services

## Long-Term Success

Healthcare analytics can only help you identify opportunities. To realize the full value, you must take action. Our team of clinical, business, and technical advisors will help you establish the appropriate governance to ensure that your organization treats analytics as a long-term strategic asset. Our Value Velocity (V2) implementation methodology will help you set strategic priorities, identify key milestones and build metrics and analytics processes that help you quickly derive value and drive long-term success.

## Customized Delivery Model

Changes of this magnitude can be intimidating, but our customized delivery model is designed to smooth your entry and ensure rapid time to value. Our outcomes-driven service meets you where you are, identifying your immediate needs and providing pre-defined metrics and benchmarks right out of the box. Our business advisors will work with you to develop a comprehensive rollout and adoption plan aligned with your organizational goals and strategies. We continue to work with you throughout the journey to ensure you are optimizing the solution.

## How We Help

Change Healthcare Performance Analytics helps organizations:

- Identify high-value opportunities
- Drive sustainable change
- Evaluate clinical performance
- Correlate outcomes and costs
- Model cost and revenue
- Analyze, model, and predict outcomes

# What We Provide

- Comprehensive, extensible healthcare data model
- Data integration appliance
- Interactive, in-memory business intelligence
- Stakeholder-centric visual dashboards, performance metrics, and data discovery tools
- Outcomes-oriented business advisor services for accelerated adoption
- Business-specific applications
- Cost accounting, revenue modeling, and budgeting
- Value-based purchasing
- Physician analytics
- Readmission analysis
- Predictive modeling



## About Change Healthcare

Change Healthcare is inspiring a better healthcare system. Working alongside our customers and partners, we leverage our software and analytics, network solutions and technology-enabled services to help them improve efficiency, reduce costs, increase cash flow, and more effectively manage complex workflows. Together, we are accelerating the journey toward improved lives and healthier communities.

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