



Value-Based Care Consulting

Master the Transformation to Value



The transition to value-based care presents challenges both for you and the providers in your network. From selecting care models and engagement strategies to ongoing cost/quality analysis, and from developing provider performance incentives to tracking results – it's all complex territory.

Our seasoned consultants have worked in senior roles within the health plan and provider sectors and understand the obstacles and barriers you face. This knowledge, combined with our experience with implementing innovative care models, enables us to help you successfully transition to a new way of doing business.

Our services include:

- Strategic transition consulting
- Analytics and actionable business intelligence
- Care model design
- System and process transformation
- Value-based payment model development
- Clinical integration and transformation

Embrace Population Health, Better Care Coordination, and New Payment Models

We have expertise in data analytics, clinical operations, care model design and implementation, and managing regulatory requirements

Enabling Value-Based Care

We help payers and providers successfully navigate the transition to value-based care and build the collaboration necessary to implement alternative payment models. Our technology-enabled services make it possible to:

- Obtain a 360-degree view of your members' health
- Transform and integrate existing models of care
- Identify opportunities for improvement
- Drive change
- Track your program's progress

Customization is Key

Each payer's progress in the transition from fee-for-service to value-based care varies.

We help you analyze local market dynamics such as resident demographics, social determinants of health, typical patient health challenges, insurance coverage, independent vs. employed physicians, and potential provider engagement; this analysis helps determine the best care model(s) to pursue.

We then use intelligent analytics to help you build high-performance networks.

Drive Engagement

We'll assist you in developing engagement strategies to facilitate provider participation in your new care model, and to encourage members to take an active role in choosing high-quality, low-cost providers and services.

Value-Based Reimbursement

We're experienced in helping payers build collaborative payer-provider relationships where best practices are implemented to drive improved care outcomes at a lower cost, and providers are rewarded for performance. Value-based payment models include:

- Pay for Performance (P4P)
- Bundled Payments
- Patient-Centered Medical Homes (PCMH)
- Accountable Care Organizations (ACO)

Learn more about how our consulting team can facilitate your transition to value-based care, at changehealthcare.com/solutions/consulting-services.

About Change Healthcare

Change Healthcare is inspiring a better healthcare system. Working alongside our customers and partners, we leverage our software and analytics, network solutions and technology-enabled services to help them improve efficiency, reduce costs, increase cash flow, and more effectively manage complex workflows. Together, we are accelerating the journey toward improved lives and healthier communities.