



## Channel Partner Solutions

# Expand Your Business and Stand Out in the Market

Your customers face escalating pressures from increased regulation and growing administrative burdens. They're looking for a vendor who can help mitigate these challenges so they can focus on improving outcomes, increasing patient satisfaction, and driving profitability.

Our Channel Partner Solutions help you stand out in the market, enhance top line revenue, and reduce costs by enabling you to expand your existing portfolio to help win new clients and bring added value to current clients.

- Reduce development costs
- Increase speed to market
- Enable network scalability
- Eliminate managing multiple vendors

# A Partnership with Your Financial and Operational Goals in Mind

Change Healthcare has continually provided our clients with quality services that help them increase revenue and reduce costs.

**Julie Ritter**

*Product Development Manager  
WLT Software*

## Benefits to You

Solution vendors enter and exit the market every day. Not Change Healthcare; we've led the market for more than 25 years.

We've developed extensive industry and regulatory expertise, and a level of innovation few others have. This has enabled us to develop a comprehensive suite of end-to-end solutions for you and your clients, eliminating the need to work with multiple vendors for multiple offerings, and helping you differentiate from the competition.

You'll also benefit from economies of scale and vendor-neutral, system-level integration that enable a faster time to market and additional revenue growth opportunities.

## Benefits to Your Clients

We connect with 2,100 payers, 5,500 hospitals, 800,000 physicians, and 600 channel partners. Each year, we process more than 12 billion healthcare-related transactions, covering more than \$2.0 trillion in claims, and touching one in five U.S. patient records. This expansive reach enables us to provide you the breadth and depth of data you and your clients need to make smarter, more proactive business decisions.

Solutions available to you and your clients include:

- Clearinghouse services
- Clinical solutions
- Consumer payments and engagement
- Digital and print statements
- Consulting services

## Your Success is Our Success

We are dedicated to your success and the success of your clients. You'll have a dedicated team with expertise specific to your needs, working with you to ensure you have the resources you need, including:

- Implementation
- Onboarding & training
- Marketing
- Lead generation & sales
- Customer service



## About Change Healthcare

Change Healthcare is inspiring a better healthcare system. Working alongside our customers and partners, we leverage our software and analytics, network solutions and technology-enabled services to help them improve efficiency, reduce costs, increase cash flow, and more effectively manage complex workflows. Together, we are accelerating the journey toward improved lives and healthier communities.

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