



Channel Partner Programs

Grow Your Business Through Strategic Channel Partnership



At the Center of Healthcare

Change Healthcare occupies a uniquely interconnected position at the center of the healthcare ecosystem. We serve providers, payers, and consumers with our broad portfolio of solutions and services.

Our focus is on partnering with our clients to achieve greater efficiency, integration, and success. As your partner, we will leverage our expertise, data, and technology to help you streamline your workflow, anticipate changes, and help your customers compete and grow their business.

Hospitals and Health Systems

Our innovative solutions facilitate improved operational efficiency, quality outcomes, patient engagement, and revenue performance. We help hospitals and health systems simplify complex processes, streamline eligibility verification, and automate systems.

Physician Practices

Our end-to-end revenue cycle solutions help physician practices maximize reimbursement and

patient collections through automation and connectivity. Our solutions help to decrease rejections and denials with real-time eligibility verification, patient payment tools, and streamlined claims management.

Payer Organizations

We help payers obtain insights, exchange mission-critical information, optimize revenue opportunities, and manage complex workflows. Our dynamic suite of solutions and services empowers payers to achieve their goals, from better member engagement to efficient claims management to accurate provider payments.

Community Health Services

Change Healthcare offers advanced technology solutions for providers of non-acute care services, such as home health, hospice and long-term care agencies, as well as telehealth and behavioral health organizations. We offer workflow and revenue cycle support to help these clients provide quality patient care.

Labs

Our clinical network solutions provide labs with automated access to a broad set of clinical information, helping to reduce costs and improve efficiency. Change Healthcare solutions are designed to deliver clean, billable orders from any EHR, eliminating the need for multiple interfaces. We integrate with more than 100 EHRs, providing connectivity to an entire network of providers through a single connection.

Dental Practices

Our revenue cycle solutions help dental providers increase clean claim submissions, reduce costs, speed reimbursement and patient collections, and expedite credentialing. We help dental offices manage eligibility and claims and benefits, and improve cash flow with electronic patient statements and payment processing.

We work with you as you build your business to meet the needs of your customers

A Change Healthcare channel partnership means you are uniquely positioned to present your customers with powerful, effective solutions for emerging challenges

Discover the Difference

From our vantage point at the center of healthcare, we have key insights into the industry's continuing evolution. We understand current challenges, and we can effectively anticipate how future challenges are likely to impact your business.

We leverage our expertise, data, and technology to create flexible solutions that can help you advance the quality of care, improve revenue performance, and increase patient and member satisfaction.

Your customers gain access to virtually all private and government payers, as well as thousands of medical and dental providers, pharmacies, and labs. Our ability to scale solutions can help your customers realize cost advantages.

Rely on a Single Source

As a Change Healthcare channel partner, you receive the benefits of an extensive portfolio of powerful, flexible solutions required in the healthcare marketplace today – all from a single vendor.

As your business grows, Change Healthcare will continue to collaborate with you, helping you find the most innovative and valuable ways to achieve your goals. We provide the consistency, reliability, and accountability you expect from a long-term business partner.

By bringing together our end-to-end revenue cycle management and clinical network solutions with valuable channel partner support tools and marketing resources, we help you build a firm foundation for every element of your business.

Maximize your Solution Offerings

At Change Healthcare, we are fully committed to the success of our channel partner and their customers. Our partners program will enable you to benefit from the cost advantages provided by our scale, as well as from our continuous investment in innovative products and services.

As an independent healthcare IT company, Change Healthcare is objective. We work with multiple stakeholders and platforms to address diverse needs, keeping the end focus on the consumer, member, and patient.

A Change Healthcare channel partnership can help you offer your payer and provider customers the compelling products, comprehensive support, and accessible services they need to simplify the business of healthcare.



About Change Healthcare

Change Healthcare is inspiring a better healthcare system. Working alongside our customers and partners, we leverage our software and analytics, network solutions and technology-enabled services to help them improve efficiency, reduce costs, increase cash flow, and more effectively manage complex workflows. Together, we are accelerating the journey toward improved lives and healthier communities.

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